

Maintenance, Repair, and Operations



MRO Adoption Continuum 

Primary Responsibility: To guarantee smooth and efficient plant and office processes.

Key Issue / Sensitivity: Although fairly “commoditized,” these buys feature thousands of unique items and difficulties in pricing and analysis. While these requirements have typically been sourced (and in many cases controlled) by procurement, modest savings are almost always available due to a lack of compliance on “non-market basket” items.

Effective Solution: Don’t underestimate – Machine-hour lost impact is huge to owners.