

**NEWS RELEASE**

For Immediate Release

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**Corporate United Renegotiates Canadian Office Products Agreement with Grand & Toy**

CLEVELAND – March 30, 2010 – Corporate United, the nation’s largest group purchasing organization, is pleased to announce it has entered into a new Canadian office products agreement with Grand & Toy. Grand & Toy, a wholly owned subsidiary of OfficeMax Incorporated, is a leading single-source office solutions provider offering strategic office procurement to Canadian businesses.

The new Grand & Toy agreement provides Corporate United's members with discounted pricing associated with the cost of office supplies, products and services in technology, business imaging, business interiors and facilities supplies.

Corporate United members receive the following benefits when they participate in the Grand & Toy Canadian office products agreement:

- A negotiated core list of 600 items comprised of those items frequently purchased by members
- Discounts up to 55% on manufacturer list price
- Access to consistent, expert support in office technology, imaging solutions and everyday facilities and office supplies
- National distribution through seven distribution centers and over 30 retail locations throughout Canada
- Annual core list review to add or remove high or low purchased items
- Customer care support is available by phone, fax and online live chat
- Access to an implementation team
- Customer training
- Program reviews at 30/60/90 days
- Ongoing business reviews with a designated account manager who will make recommendations for efficiency and sustainability

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### **Pricing & Financial Terms**

Corporate United members receive a group volume incentive, as well as preferred pricing that reflects the spend volume of the Corporate United membership.

### **Implementation & Compliance**

Corporate United coordinates the implementation process between its members and Grand & Toy to ensure the savings and other improvements are realized in an expedient manner. Corporate United will also work with members to ensure that compliance objectives are met in the post-implementation phase. This includes working with Grand & Toy to conduct business reviews, deliver customized reports, drive continuous improvement and facilitate productive communication between all parties.

### **Contract & Supplier Management**

Corporate United will work with Grand & Toy to ensure adherence to terms and conditions of the agreement and ensure pricing and service level accuracy.

“For years, Grand & Toy has been our Canadian office products supplier” says Corporate United Vice President, Sourcing Operations Gary Como. “As our members look for international indirect suppliers to meet their needs, we are pleased to offer partners such as Grand & Toy to provide the products and services they need to run their businesses at the highest possible level.”

### **About Corporate United**

Corporate United is the nation’s largest group purchasing organization, serving the world’s leading companies across every industry sector with sourcing, contract management and networking solutions. Corporate United’s more than 160 member companies collaborate for the purposes of enhancing their spend management efforts, sharing best practices and interacting with an unrivaled network of professionals.

For more than a decade, Corporate United has provided its membership with unique solutions to more effectively manage indirect spend across their enterprise. By combining leveraged

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agreements with ongoing supplier development and implementation support, member organizations realize savings and resource flexibility. For more information, contact our headquarters at 440.895.0938 or visit [www.corporateunited.com](http://www.corporateunited.com).

### **About Grand & Toy**

Founded in 1882, Grand & Toy is the leading office solutions provider offering strategic office procurement to Canadian businesses. With its comprehensive product selection, Grand & Toy provides access to interiors, technology and imaging solutions and everyday office supplies. Grand & Toy powers the potential of organizations by offering an extensive technology portal, supported by a highly trained team of Tech Solutions Advisors, who our customers can access for all their technology requirements. It also offers essential professional services, such as human resources management, web design and hosting.

Grand & Toy also has a firm commitment to environmental integrity and charitable outreach manifested through numerous internal and external programs. For more information, visit [grandandtoy.com](http://grandandtoy.com).

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