

**NEWS RELEASE**

For Immediate Release

**Contact:**

Katie Torok: 216.325.0420, [ktorok@corporateunited.com](mailto:ktorok@corporateunited.com)

Twitter: <http://twitter.com/CorporateUnited>

LinkedIn: <http://www.linkedin.com/in/katietorok>

**CORPORATE UNITED RENEGOTIATES COMMERCIAL MOVES AGREEMENT  
WITH UNITED VAN LINES AND MAYFLOWER TRANSIT**

CLEVELAND – April 13, 2010 – Corporate United is pleased to announce it has entered into a new commercial moves agreement with the United/Mayflower Alliance. Corporate United worked diligently with United Van Lines and Mayflower Transit to select 24 agents from the two van lines to deliver extraordinary service to its members. These agents have a combined total of 74 offices nationwide. This alliance has been brought together solely for the Corporate United offering to deliver cost reduction solutions, an enhanced group rebate incentive and improved service level commitments to Corporate United members.

**The new agreement will provide the following services:**

- Systems furniture installation
- Renewal services
- Inventory services
- Liquidation and disposal
- Office moving: local and long distance
- Project management
- Warehouse and distribution services
- Asset management

**Corporate United members receive the following benefits when they participate in the commercial moves agreement:**

- National contracted rate schedule
- 100% on-time performance
- Single point of contact (all services are coordinated through a local service provider)
- Web-based technology used as asset management tool

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- Certified and trained personnel capable of installing and re-configuring all system furniture lines including Steelcase, Herman-Miller, Haworth, Knoll and Teknion
- Total avoidance of local drayage charges
- Contracted pricing extremely competitive for all markets
- Experienced van operators who know the “ins and outs” of marshalling yards and convention centers
- Trained personnel in design and layout of offices with CAD drawing included
- Full-service exhibit management services
- Air freight available for last-minute shipping

### **New Global Program Offering**

As a new component of this agreement, Corporate United has expanded its commercial moves offering to include a global program through Unigroup Worldwide, the parent company of United Van Lines and Mayflower Transit. The new global program will provide Corporate United members:

- The world’s largest service partner network
- Global service network with 24/7 customer service
- Real-time reporting and shipment tracking
- Price predictability through door-to-door fixed term pricing
- Guaranteed transit time

### **Pricing & Financial Terms**

Corporate United members receive a group rebate incentive for this agreement, as well as preferred pricing that reflects the spend volume of the membership.

### **Implementation & Compliance**

Corporate United coordinates the implementation process between its members and suppliers to ensure savings and other improvements are realized in an expedient manner. Corporate United also works with members to ensure all compliance objectives are met in the post-implementation phase. This includes working with the United/Mayflower Alliance to conduct business reviews, deliver customized reports, drive continuous improvement and facilitate productive communication between all parties.

### **Contract & Supplier Management**

Corporate United will work with the United/Mayflower Alliance to ensure adherence to terms and conditions of the agreement and ensure pricing and service level accuracy.

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### **About Corporate United**

Corporate United is the nation's largest group purchasing organization, serving the world's leading companies across every industry sector with sourcing, contract management and networking solutions. Corporate United's more than 160 member companies collaborate for the purposes of enhancing their spend management efforts, sharing best practices and interacting with an unrivaled network of professionals.

For more than a decade, Corporate United has provided its membership with unique solutions to more effectively manage indirect spend across their enterprise. By combining leveraged agreements with ongoing supplier development and implementation support, member organizations realize savings and resource flexibility. For more information, contact our headquarters at 440.895.0938 or visit [www.corporateunited.com](http://www.corporateunited.com).

### **About Mayflower Transit**

Mayflower Transit, founded in 1927, is one of the nation's oldest and largest van lines and transports household goods, electronic equipment, trade show exhibits and displays, works of art, and specialized freight utilizing a network of 700 affiliated agents throughout the United States and around the world. Mayflower's headquarters are located in suburban St. Louis, Mo. Further information about the company is available at [www.mayflower.com](http://www.mayflower.com).

### **About United Van Lines**

United Van Lines is America's # 1 mover, specializing in a range of services from full service to do-it-yourself moving and storage. With headquarters in suburban St. Louis, United maintains a network of 1,000 affiliated agencies in 135 countries. For more information about United and its moving services, visit: [www.unitedvanlines.com](http://www.unitedvanlines.com).

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